## BIRCH

lbs of CO.e

\*assumes an emissions coefficient of .61lb CO,e/kWh

a catalyst for change in the greentech sector

**Hybrid Vehicles** 

Edition, 2011

## The Flux Report

## Top 5 Reasons for Buying a Plugin Hybrid Vehicle Benefits of Electric Drive Vehicles over Conventional Vehicles\* Dependence on Foreign Oil **Conventional Vehicles Desire to Buy American Extended Range Using Gasoline Owning Innovative Technology Environmental Concerns** Source: Automotive News, June 2011 **Hybrid Electric Vehicles** 51% fewer emissions 200% further per dollar Relative Search Volume for Plugin Hybrid vs. Hybrid Vehicle vs. Electric Vehicle **Plugin Hybrid Vehicles** 64% fewer emissions\*\* 381% further per dollar Aug 2010 July 2011 Relative search volume over one year Source: Google, August 2011 Top Related Search Terms For "Plugin Hybrid" **All Electric Vehicles** 91% fewer emissions\*\* 441% further per dollar america announced audi auto automotive azure bentley build Car caranddriver cars ceo change chevrolet chrysler classy Confirms consider consortium consortium-phev contact countries dependent develop development differ does drive dynamics earthtechling electric energy engadget engine existing find first ford four future howstuffworks model plans Distance per Conventional Electric prius review tag technology toyota truck vehicle Emissions<sup>\*</sup>per Mile Dollar of Fuel Engine Motor

Size of terms indicates the relative search volume

Source: Google, August 2011

Source: DOE & Alternative Fuels and Advanced Vehicles Data Center, July 2011

\* based on a conventional vehicle gas mileage of 22mpg, upstream emissions are not considered